

LEARN MORE ABOUT: CAREERS IN WEALTH MANAGEMENT

Wealth Management provides integrated, holistic financial solutions to high-net-worth individuals, families, family offices and nonprofit organizations. We have worked with generations of families, including more than 20% of the Forbes 400 Most Affluent Americans, offering fresh perspectives and creative thinking, backed by leading-edge technology and a wide-array of wealth management capabilities.

With a network of offices in 18 states and Washington D.C., Northern Trust provides expertise and services wherever our clients work and travel.

For more information on Wealth Management, visit our [website](#) or follow us on [Twitter](#) and [LinkedIn](#).

The following sections broadly describe our primary practices offering career opportunities ranging from entry level to executive leadership.

INVESTMENT MANAGEMENT

Our disciplined approach to investment management begins with understanding clients' life goals, risk tolerance, liquidity needs, tax liability and financial responsibilities. Then, we collaborate to create an investment strategy unique to their objectives, from current income generation to maximizing the potential for capital growth.

- **Goals Driven Investing** — We match clients' goals with the appropriate asset allocation based upon the goal's time horizon and risk preferences.
- **Brokerage Services** — Our wholly owned broker-dealer, Northern Trust Securities, Inc., offers a number of products and services to enhance a total financial plan.

TRUST AND ESTATE SERVICES

Our professionals conscientiously administer trusts according to the clients' objectives including estate settlement services, trust administration, guardianship services and custom trust solutions.

ADVISORY SERVICES

Our advisory services professionals help clients anticipate opportunities and navigate the many dimensions of wealth management planning including:

- Financial Planning
- Family Education & Governance
- Tax and Wealth Transfer Strategies
- Philanthropic Advisory Services
- Family Business Services
- Real Estate and Agricultural Services
- Oil, Gas & Minerals Management

BANKING

We offer a wide range of banking products, services and advice to help clients manage personal and business financial requirements.

- **Private Banking** - Our private bankers assist in managing assets and liabilities, maintaining cash flow and providing liquidity with customized financing solutions.
- **Business Banking** - Northern Trust's customized approach to business banking extends to serving complex liquidity and financing needs including: business credit solutions for debt financing and commercial lending, cash management solutions to help accelerate receivables and manage payments, deposit accounts designed to grow business and International services to help move money globally.

SERVICE, EXPERTISE, INTEGRITY

Northern Trust is committed to providing wealth management services to our clients with the highest level of service, expertise and integrity. Skilled teams of experts work together to deliver an exceptional Life Driven Wealth Management experience to our clients.

To support our business, we also offer career opportunities in the following areas: finance, sales, marketing, strategy and operations.

